

□ 미 수은, 브라질 GOL社에 채권보증 제공

- 美 수은은 美 기업인 Delta TechOps가 브라질 항공사인 GOL社와의 항공기 엔진 유지·보수관리계약을 체결한 것을 지원하기 위해, GOL社가 발행한 채권에 대하여 보증을 제공
- GOL社는 美 수은의 보증 제공을 바탕으로 자본시장을 통해 약 41백만불을 조달하였으며, 조달된 자금은 Delta TechOps와의 계약에 사용될 예정임
- 한국수출입은행도 이와 유사한 채권보증 업무를 지원하고 있음

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GOL Issues \$41 Million Ex-Im Bank-Guaranteed Bond for Services Exported by Delta TechOps, MRO Division of Delta Air Lines

Ex-Im Bank-guaranteed financing supports an estimated 400 jobs at Delta TechOps

Washington, D.C.) The Export-Import Bank of the United States (Ex-Im Bank) today announced the successful issuance of an Ex-Im Bank-guaranteed bond funded by the capital markets that raised \$40.7 million for the Brazilian airline, VRG Linhas Areas S.A. (GOL), for engine-maintenance services performed by Delta TechOps in Atlanta, Ga. Delta TechOps is the maintenance, repair and overhaul (MRO) division of Delta Air Lines Inc.

The Ex-Im Bank-guaranteed bond was issued in mid-February to raise the funds to reimburse GOL for costs related to engine-maintenance services performed by Delta TechOps in 2013. The two-year bond bears interest at a fixed rate of 0.622 percent.

GOL issued the bond under a \$45.5 million guarantee authorized by Ex-Im Bank in May 2013 to support Delta TechOps exports to the Brazilian airline. The financing is supporting an estimated 400 jobs at Delta TechOps, according to Ex-Im Bank's jobs-calculation methodology.

"With this transaction, Ex-Im Bank continues to support hundreds of highly-skilled jobs of Delta TechOps in Atlanta," said Ex-Im Bank Chairman and President Fred P. Hochberg. "Our guarantee made possible the capital-markets funding of these services under Delta TechOps's multiyear contract with GOL, a longtime Ex-Im Bank customer in Latin America."

"Delta TechOps, a division of Delta Air Lines, is performing essential aircraft-engine maintenance and overhaul services for our existing fleet," said Paulo Kakinoff, chief executive officer of GOL. "The availability of Ex-Im Bank's financing was the key to our choosing this U.S. provider for these services and is strengthening the partnership between our two companies."

The February 2014 issuance was the third successful Ex-Im Bank-guaranteed bond issuance to finance engine-maintenance services. The previous two issuances, which also supported Delta TechOps's services to GOL, were done in 2012 under an \$84.8 million Ex-Im Bank commitment approved the same year. The transaction earned Ex-Im Bank an Airfinance Journal "Deal of the Year" award in April 2013. The financing covered the first two years of GOL's five-year engine-maintenance contract with Delta TechOps that was signed in December 2010.

In accordance with the contract, Delta TechOps is performing heavy maintenance on GOL's CFM56-7B engines that are installed on the airline's Boeing 737 next generation aircraft fleet. Delta TechOps is providing GOL with up to 253 scheduled engine removals and additional unscheduled removals. The GOL engines are shipped from Sao Paulo, Brazil, to Atlanta for heavy maintenance performed by Delta TechOps.